

May 2021

COMMUNITY *Interest*

THE QUARTERLY NEWSLETTER
FOR REDWOOD CAPITAL BANK

PHOTO BY: MIRANDA FRIEL



PHOTO BY: MICHAEL MCCOY

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Thank You, Jim Seiler

By JOHN DALBY

March, 2021 marked Redwood Capital Bank's 17th anniversary. It all started with the Eureka Main Branch in 2004. In 2007, RCB expanded to the Eel River Valley with the opening of the Fortuna Branch. Two additional branches followed – Arcata in 2014 and Henderson Center in 2019.

In 2009, James R. Seiler joined Redwood Capital Bank's Board of Directors. Jim was no stranger to the bank. He and his wife Nadine are two of the company's original Founders and Organizers. With the bank's expansion into the Fortuna market, it was important to have a Director on the Board who was involved in the Eel River Valley community. Jim was the perfect fit.

Please join Redwood Capital Bank in extending your best wishes to Jim Seiler who retired from the Board of Directors, effective March 24, 2021. His financial and business acumen has been incredibly valuable to the Board and senior management over the past 12 years. Jim was truly a foundational member of the Board. His knowledge, skill and pragmatic approach will be missed by all.

"Jim was a supporter of Redwood Capital Bank from the beginning. His leadership on the Board will be missed!"
John Gierek, Jr., Chairman

"Jim has been committed to the success of the bank, setting the bar for Board member effort. He consistently advocates for all bank constituents - customers, employees, shareholders and the community at-large, with special focus on the Eel River Valley."
Bill McAuley, Vice Chairman

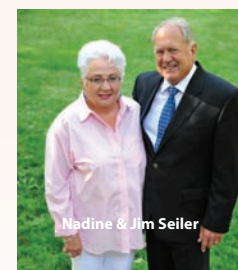


...His knowledge, skill and pragmatic approach will be missed by all

"Jim shared his wisdom, knowledge and understanding to benefit all those in the RCB family." Steve Strombeck, Director

"While I only got to work with Jim for a short period of time, I quickly learned how knowledgeable he is about everything RCB. A true leader and expert proofreader! Congratulations Jim and thank you for your many years of service on the Board."
Michelle Rieke, Director

Thank you Jim for your commitment to RCB and Humboldt County. All of us at Redwood Capital Bank wish you and Nadine the very best!



Nadine & Jim Seiler

John Dalby is the President & CEO of Redwood Capital Bank. He can be reached at (707) 444-9833, or via email at jdalby@rdwo.com



Eureka



B R A N C H



2021 has been busy in downtown Eureka! We continue to grow daily, seeing both a record number of new accounts opened, as well as phone inquiries regarding banking services. We frequently hear from new customers who were referred by other happy customers - this by far is the greatest compliment we receive. Our branch staff continues to deliver excellent service and truly strive to be the highlight of your day.

We have recently completed a full remodel behind the teller line. The new layout provides a more organized work space and is also designed to serve you in a more efficient manner - all while keeping COVID safety protocols in mind.

In closing, I'd like to shine a spotlight on our Customer Service Representative, Alexis O'Rourke. Alexis has been a crucial employee in our branch, providing top-notch customer service, all while creating a positive work environment for her co-workers each day. Alexis and her husband Tyler are moving in July, as Tyler honorably serves in the United States Coast Guard. Best wishes to Alexis and Tyler. You will be missed and thank you for your service!

Meghann Broadstock is the AVP/Eureka Branch Manager of Redwood Capital Bank. She can be reached at (707) 444-9845, or via email at meghann@rdwo.com



Henderson Center

B R A N C H



Hello from Henderson Center! I am excited to join the Henderson Center team as Branch Manager and Commercial Loan Officer. Being born and raised in Humboldt County, I am enjoying working for a local company that is committed to seeing our area thrive and small businesses prosper.

Our mission statement is clear: "Redwood Capital Bank will deliver superior community banking services." The team at Henderson Center couldn't be more proud to uphold these values and we have been hard at work assisting our customers and local businesses navigate through these turbulent times. Whether it be assisting small businesses obtain much needed loans, or guiding a customer through the uncertainties of an ever-changing financial landscape, we want to help you.

We are all looking forward to seeing what 2021 will bring. We will continue to offer exceptional service and a strong commitment to this great place we call home. Please feel free to reach out or stop into the Henderson Center Branch with anything on your mind. We look forward to working with you!

Travis Sanborn is the AVP/Henderson Center Branch Manager of Redwood Capital Bank. He can be reached at (707) 444-9864, or via email at tsanborn@rdwo.com



Who You Bank With

By JENNIFER BUDWIG

The loan growth that Redwood Capital Bank experienced in 2020 was tremendous! Combined loans, including Commercial, Consumer and Paycheck Protection Program (PPP) totaled 1,189 loans, equating to \$277,896,000 funded in 2020!

With these much-needed funds being disbursed into our community, now more than ever, it doesn't just matter where you bank, but who you bank with!

With RCB being the only local, community bank, I feel we bring tremendous value to the community. We know and understand our county and the unique needs of our customers. Loan decisions are made locally which is instrumental in providing our customers with exceptional service. Redwood Capital Bank

has a genuine interest with the success and prosperity of our local businesses. Being behind the Redwood curtain offers its own set of challenges for our customers and business owners. We have unique types of properties that not all larger financial institutions understand. With our local decision making and the fact that all of our employees are residents of Humboldt County, we fully understand this market and the needs of our customers, which allows RCB to be a strong financial partner.

Recently, the Commercial Lenders, including myself, participated in producing a new promotional series in which we each tell "Our Story." These ads are airing on traditional media outlets and on our social media platforms. By sharing a bit of ourselves with you, I hope that you will agree that who you bank with truly matters – your success is our success!

Jennifer Budwig is the SVP/Chief Lending Officer of Redwood Capital Bank. She can be reached at (707) 444-9817, or via email at jbudwig@rdwo.com



Growth

Redwood Capital Bank reported 9.70% or \$48.3 million in total asset growth for the first quarter of 2021. With that astonishing growth came record first quarter earnings of \$1.4 million. The company reported a book value per share of \$18.82 which is an increase of 14% or \$2.37 from just one year ago.

This type of growth affects every person at RCB. Growth results in new relationships, both in deposits and loans. These new relationships mean more transactions, phone calls, website users and in-person interactions. Team RCB continues to rise to the occasion offering exceptional customer service at every level. That is part of the community bank difference and we are very proud to be Humboldt County's community bank of choice.



Fortuna



B R A N C H



One of my favorite Fortuna traditions is just around the corner. The Fortuna Rodeo is celebrating 100 years of history and influence in the Eel River Valley, July 12-18. The Fortuna Rodeo Association donates all event profits to improving the Rodeo grounds and Rohner Park. They are just finishing \$250,000 in improvements to the grandstands, nearly half of which were in the form of donated goods and services from generous local businesses.

Recently, the hardworking, volunteer Rodeo Association worked closely with the City of Fortuna on a plan to safely celebrate in 2021. The plan has been submitted to the county. Pending county approval this year's plans include the Carnival, Junior Rodeo Roundup and the riveting Bullfighters Only. The Rodeo is planned for Saturday/Sunday and a drive-through BBQ will be held at Fortuna Volunteer Fire Department.

One of my personal favorites is still in the plan - the Rodeo Parade! This will be my seventh year building a float and I am looking for suggestions for our best float ever! I am also really excited about the Rodeo's Grand Marshall. He joined the Rodeo Association Board in 1958 and has been serving the community in that capacity for 63 years. Roy Curless is a Fortuna legend, and about as genuine a person as you will meet. As we head into spring keep your fingers crossed that with any luck you will see many RCBers out at this year's 100th Fortuna Rodeo! For information regarding the Fortuna Rodeo, please visit www.fortunarodeo.com

Bob Judevine is the VP/Fortuna Branch Manager of Redwood Capital Bank. He can be reached at (707) 726-7718, or via email at bjudevine@rdwo.com

2021 First Quarter Earnings Release

By RENÉE BYERS



		At Period End		%
		3/31/2021	3/31/2020	Change
Balance Sheet data				
(In Thousands)	Total assets	\$546,435	\$368,100	48%
	Total deposits	\$496,863	\$325,464	53%
	Total loans (net)	\$362,215	\$276,392	31%

		Year to Date		%
		3/31/2021	3/31/2020	Change
Summary of Operations				
(In Thousands)	Interest income	\$ 4,261	\$ 3,651	17%
	Net Interest Income	\$ 3,928	\$ 3,238	21%
	Book Value per common share	\$ 18.82	\$ 16.45	14%

Renée Byers is the SVP/Chief Financial Officer of Redwood Capital Bank. She can be reached at (707) 444-9849 or via email at rbyers@rdwo.com



Arcata

B R A N C H



The sun is starting to shine and the weather is improving. Summer is just around the corner and I can tell we are all looking forward to getting out and enjoying the North Coast. It almost sounds like the movie, "Ground Hog's Day", but we are just finishing up another round of Paycheck Protection Program (PPP) Loans. Fortunately the changes to the program under the current administration allowed RCB to assist new customers that might not have been able to participate previously. We have made quite a name for ourselves in Arcata as the place for small businesses to come for assistance, completing over 200 loans since the program's inception. Nothing makes us feel more proud and brings us closer to our core values than helping so many local businesses.

With the hopes of COVID restrictions lifting soon, we are turning our efforts to getting back out into the community. In April the branch hosted our first virtual Arcata Chamber Mixer. We are also partnering with Arcata Main Street in hopes of bringing the Arcata Bay Oyster Festival back to the Plaza. We are very excited with the prospect of things getting back to normal and being able to enjoy the city we love.

Next time you're out, come by and say hi to our fabulous staff - we love doing business with you!

Jamie Anderson is the AVP/Arcata Branch Manager. He can be reached at (707) 269-4410, or via email at janderson@rdwo.com



Redwood Capital Bank offers the same commodities that the big banks do – even consumer and business credit cards. We make it easy to choose the credit card that is right for you. Individuals can choose from Mastercard® or Visa® - Low Rate or Preferred Points Reward. World Card is available to all Mastercard® applicants. Businesses can choose from a Standard Card with no annual fee or the Preferred Points Rewards Card, both are available in either Mastercard® or Visa®.

A complete list of card benefits and options can be found on Redwood Capital Bank's website. Applying is easy. Visit www.redwoodcapitalbank.com and select either Personal or Business and go to the Credit Card section. Download the application and submit. See application for current APR's and fees. Applications are subject to approval.



EUREKA BRANCH
402 G Street
Eureka, California 95501
(707) 444-9800



FORTUNA BRANCH
1075 S. Fortuna Blvd., Ste. A
Fortuna, California 95540
(707) 725-4722



ARCATA BRANCH
1315 G Street
Arcata, California 95521
(707) 826-0878



HENDERSON CENTER BRANCH
2816 F Street
Eureka, California 95501
(707) 444-9888



If you have ever used another financial institution's ATM to withdraw money from your account, chances are you paid a surcharge fee. We know these surcharges can add up, and that is why we joined an ATM network called the SUM Switch. It eliminates surcharges normally incurred when you use another institution's ATM*.



Now you can use hundreds of ATMs without paying costly surcharge fees. Just look for the SUM Switch logo when you are using another financial institution's ATM and you will know that you can receive money from your own account without extra fees*.



* Foreign ATM usage fee might still apply depending on your account type.

**BANK HOLIDAYS/
HOLIDAY HOURS**
Monday, May 31:
Memorial Day*
Monday, July 5*:
in honor of Independence Day
Monday, September 6:
Labor Day*
Monday, October 11:
Columbus Day*
* denotes closure

Cover photos by:
Miranda Friel and
Michael McCoy
Bank Exterior Photos by
Gary Todoroff -
northcoastphotos.com



Dividend Update

The Redwood Capital Bancorp Board of Directors recently declared the 37th consecutive quarterly cash dividend. The dividend of \$0.07 per share was payable on May 11, 2021 to shareholders of record at the close of business on April 26, 2021. The dividend is equivalent to an annual rate of \$0.28 per share or 1.49%, based upon a market price of \$18.82 per common share. For more information regarding investing in Redwood Capital Bancorp, please visit our website at www.redwoodcapitalbank.com and click on Investor Relations. There you can access a list of market makers, as well as local financial advisors who can assist you in acquiring Redwood Capital Bancorp shares. For more information on the quarterly dividend, please contact CFO Renée Byers at (707) 444-9849 or via email at rbyers@rdwo.com.

Senior Management

John E. Dalby, President & CEO
Tammy Brown, SVP/CCO
Renée Byers, SVP/CFO
Jennifer Budwig, SVP/CLO
Michael McCoy, SVP/Risk Manager
Dave Tierney, SVP/IT Director

Board of Directors

John J. Gierke, Jr., Chairman
J. William McAuley, Vice Chairman
John E. Dalby
Jennifer Harris
W. Timothy Needham
K. Jeff Nelson
Michele Rieke
Steven M. Strombeck

redwoodcapitalbank.com

HOURS OF OPERATION
Monday - Thursday: 9:00 a.m.- 5:00 p.m.
Friday: 9:00 a.m.- 6:00 p.m.

MEMBER FDIC

