



Redwood  
Capital Bank

CRA PUBLIC FILE

# PUBLIC COMMENTS



June 20, 2024

Mary Curless-Smith  
Redwood Capital Bank  
402 G St  
Eureka, CA 95501

Dear Mary,

Thank you for your sponsorship of Destination Humboldt: Uncover the Magic Masquerade Ball. It was a remarkable night with cherished supporters and guests celebrating the magic of our Providence Humboldt community. We are deeply honored by your support of providing better access to health care.

Your kind gift as an event sponsor directly impacts patients and families in our community who entrust us with their care. With a focus on attracting and retaining physician talent, the philanthropy-driven Destination Humboldt program has successfully retained 13 new providers, which is a huge accomplishment, and funded advanced technology new to our area. With your kind support, we can continue to expand this program and retain more top physician talent for our Providence St. Joseph and Redwood Memorial Hospital families.

Thank you for your meaningful gift and for being a positive ambassador of all that we are working together to accomplish! To learn more about additional opportunities to support and invite others to support Destination Humboldt, please contact Erin Young at [Erin.R.Young@providence.org](mailto:Erin.R.Young@providence.org) or 707-269-4275.

With gratitude,

A handwritten signature in blue ink that reads "Heather Setton".

Heather Setton  
Chief Philanthropy Officer  
Providence Humboldt County

A handwritten note in blue ink that says "Thank you for your continued support!".

*This letter also serves as a receipt for your donation. Please retain for your tax records. No goods or services were received in exchange for this contribution. All gifts to Providence St. Joseph Hospital Foundation Eureka and Providence Redwood Memorial Hospital Foundation, which are used to benefit the patients of both Providence St. Joseph Hospital Eureka and Providence Redwood Memorial Hospital, may be tax deductible. Please consult your tax advisor. Tax identification numbers: 81-4791043 and 94-2779313. We appreciate your generosity and compassion.*

Total Gift: [\$5,000.00]

Gift Date: [06/15/2024]

Receipt Amount: [\$5,000.00]

Designation: [Gala Sponsor Ruby]

Your gift will be acknowledged as: **[Destination Humboldt]**. If you prefer to be listed differently, please contact us at [Erin.R.Young@providence.org](mailto:Erin.R.Young@providence.org)

Mary Smith  
Redwood Capital Bank  
P.O. Box 1401  
Eureka, CA 95502

June 29, 2024

Dear Mary Smith,

I am writing to thank you and Redwood Capital Bank for being a generous sponsor of the fifteenth annual Humboldt Math Festival on April 27, 2024.

The festival was a wonderful success with more than seven hundred people of all ages attending. This included students from more than fifty-nine local schools. Additionally, we had more than one hundred presenters from schools, community members and businesses, Cal Poly Humboldt, College of the Redwoods, the Redwood Discovery Museum, the Cal Poly Natural History Museum, First 5 California, and the Eureka Library.

The festival is 100% volunteer. We work hard to make every dollar count.

Attached is our "passport" and a flier. If you would like to see photos of the event you can visit our website at <https://humboldtmathfestival.weebly.com/photos-2024.html>

Again, thank you for your generosity and support. My apologies for the delay in writing.

Sincerely,



Ken Pinkerton  
Founder & Coordinator

Ken Pinkerton  
Humboldt Math Festival  
100 Valley Ave, Fortuna, CA 95540  
kbpinkerton@yahoo.com (707) 845-7465  
Eureka City School 2100 J Street, Eureka, CA 95501  
Tax I.D. Number 38-3951405

Redwood Capital Bank -

Thank you for your  
generous gift to Humboldt  
Open Paintout at Redwood  
Art Association. Your  
support of the local Art  
Community is greatly appreciated.

Thank you from the Hapo  
Committee at Redwood Art  
Association.

Tax ID #94-6138212

Nancy Rickard  
Paul Rickard  
Lynn Niekrasz  
Steve Lemke

# CURRENT CRA PUBLIC EVALUATION

# **PUBLIC DISCLOSURE**

February 21, 2023

## **COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION**

Redwood Capital Bank  
Certificate Number: 57610

402 G Street  
Eureka, California 95501

Federal Deposit Insurance Corporation  
Division of Depositor and Consumer Protection  
San Francisco Regional Office

25 Jessie Street at Ecker Square, Suite 2300  
San Francisco, California 94105

This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, nor should it be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

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## INSTITUTION RATING

**INSTITUTION'S CRA RATING:** This institution is rated **Satisfactory**.

An institution in this group has a satisfactory record of helping to meet the credit needs of its assessment area (AA), including low- and moderate-income (LMI) neighborhoods, in a manner consistent with its resources and capabilities.

**The Lending Test is rated Outstanding.**

- The loan-to-deposit (LTD) ratio is reasonable given the institution's size, financial condition, and the AA credit needs.
- A substantial majority of loans and other lending related activities are in the institution's AA.
- The geographic distribution of loans reflects reasonable dispersion throughout the AA.
- The distribution of borrowers reflects, given the demographics of the AA, excellent penetration among businesses of different revenue sizes and retail customers of different income levels.
- The institution did not receive any CRA-related complaints since the previous evaluation; therefore, this factor did not affect the Lending Test rating.

**The Community Development Test is rated Satisfactory.**

The institution's Community Development (CD) performance demonstrates an adequate responsiveness to CD needs in its AA through CD loans, qualified investments, and CD services, as appropriate, considering the institution's capacity and the need and availability of such opportunities for CD in the institution's AA.

## DESCRIPTION OF INSTITUTION

Redwood Capital Bank (RCB) is a state-chartered, non-member bank headquartered in Eureka, California. The bank is wholly-owned by Redwood Capital Bancorp (RDWO), a one-bank holding company formed in 2007.

RCB received a “Satisfactory” rating at the previous FDIC CRA Performance Evaluation, dated June 22, 2020, based on Interagency Intermediate Small Institution (ISB) Examination Procedures. Other than RDWO, the bank does not have any additional affiliate relationships. No branch closure, merger or acquisition activities have occurred since the previous evaluation.

The bank operates four full-service branch offices located in Humboldt County. RCB has two branches in Eureka, one branch in Fortuna and another branch in Arcata, all situated in the central western coastal region of the county. No offices were opened or closed during the current review period. Based on the 2020 United States Census data, both of the Eureka branches are situated in moderate-income census tracts (CTs).

The institution’s primary lending focus is commercial loans; however, additional significant product lines exist, such as consumer home equity lines of credit (HELOC) and Home Mortgage Loans (single family residence and multifamily). Multi-family loans increased by 7.4 percent in the current review period within RCB’s loan portfolio as RCB has increased both originations and purchases of this product. RCB offers a variety of loan products, including commercial and industrial loans (including SBA), consumer (HELOCs, unsecured lines, automobile loans), agricultural and residential loans (including first time homebuyer assistance program with the city of Arcata).

RCB also offers services for checking, savings, time deposits, and money market accounts. The bank additionally offers online and mobile banking services that includes remote deposit capture, mobile check deposit, Zelle, wire transfers, 24-hour telephone banking, and external transfers. Hours do not vary between branch locations and are 9:00 a.m. to 5:00 p.m. Monday-Thursday, and 9:00 a.m. to 6:00 p.m. on Friday. Each branch includes an automated teller machine (ATM).

As of the December 31, 2022, Consolidated Reports of Condition and Income (Call Report), assets totaled \$525.1 million, loans totaled \$379.5 million, deposits totaled \$471.6 million, and securities totaled \$74.2 million. Since the previous evaluation, total assets increased approximately 14.1 percent; securities increased 117.6 percent; and total loans increased 8.2 percent during the same period. There are no financial, legal, or other impediments limiting the institution’s ability to meet the credit needs of its AA. RCB’s loan portfolio is illustrated in the following table.

<b>Loan Portfolio Distribution as of December 31, 2022</b>		
<b>Loan Category</b>	<b>\$(000)</b>	<b>%</b>
Construction, Land Development and Other Land Loans	9,933	2.6
Secured by Farmland	5,573	1.5
Secured by 1-4 Family Residential Properties	42,979	11.3
Secured by Multifamily (5 or more) Properties	94,146	24.8
Secured by Nonfarm Nonresidential Properties	198,821	52.4
<b>Total Real Estate Loans</b>	<b>351,452</b>	<b>92.6</b>
Commercial and Industrial Loans	27,319	7.2
Agricultural Production and Other Loans to Farmers	110	0.0
Consumer Loans	653	0.2
Obligations of State and Political Subdivisions in the U.S	-	-
Other Loans	-	-
Lease Financing Receivable (net of unearned income)	-	-
Less: Unearned Income	-	-
<b>Total Loans</b>	<b>379,494</b>	<b>100.0</b>
<i>Source: Call Report 12-31-2022</i>		

## **DESCRIPTION OF ASSESSMENT AREAS**

The bank's AA has not changed since the previous evaluation. The bank has delineated a single county AA in the Non-MSA County of Humboldt. Humboldt County is situated in California's Northwest coastal region and shares borders with Del Norte and Siskiyou Counties to the North; Trinity County to the east; and Mendocino County to the south. While the AA CT income designations have changed in the 2020 U.S. Census data, Humboldt County included nonmetropolitan distressed middle-income CT designations affecting the current review period, in 2018 and 2020 (13 middle-income CTs were designated as distressed for poverty). This included all of the middle-income CTs in the 2010 census data situated in Humboldt County in the following areas: Eureka, Arcata, Willow Creek-Hoopa Valley, North Coastal region, Fortuna, Garberville, and Ferndale. Humboldt County is described below:

### **Economic and Demographic Data**

Based on the 2020 Census data, the AA consists of the following CT income designations:

- 0 low-income
- 6 moderate-income
- 24 middle-income
- 5 upper-income
- 1 with no income designation

The following table illustrates AA demographic characteristics according to the 2020 Census and 2022 D&B Data.

Demographic Information of the Assessment Area						
Humboldt County						
Demographic Characteristics	#	Low % of #	Moderate % of #	Middle % of #	Upper % of #	NA* % of #
Geographies (Census Tracts)	36	0.0	16.7	66.7	13.9	2.8
Population by Geography	136,463	0.0	20.1	65.4	14.5	0.0
Housing Units by Geography	63,003	0.0	20.3	65.1	14.6	0.0
Owner-Occupied Units by Geography	30,761	0.0	15.7	64.9	19.4	0.0
Occupied Rental Units by Geography	23,359	0.0	25.1	67.1	7.8	0.0
Vacant Units by Geography	8,883	0.0	23.9	60.3	15.9	0.0
Businesses by Geography	11,414	0.0	25.9	63.0	11.1	0.0
Farms by Geography	891	0.0	22.2	65.8	12.0	0.0
Family Distribution by Income Level	29,287	22.6	16.7	20.7	40.0	0.0
Household Distribution by Income Level	54,120	29.0	16.8	15.3	38.9	0.0
Median Family Income Non-MSAs - CA		\$70,728	Median Housing Value			\$336,128
			Median Gross Rent			\$1,028
			Families Below Poverty Level			10.2%
<i>Source: 2020 U.S. Census and 2022 D&amp;B Data</i> <i>Due to rounding, totals may not equal 100.0%</i> <i>(*) The NA category consists of geographies that have not been assigned an income classification.</i>						

### **California**

According to Moody’s Analytics as of December 2022, the State of California is experiencing a cooling economy as employment gains are slowing. Leisure/hospitality and healthcare played the largest parts in the final upward trend of employment gains, which are now past their peak. Home sales at the state level have plummeted to near-historic lows and inventories have rebounded to pre-pandemic levels; however, affordability continues to trend downward sharply. High prices, soaring mortgage rates, and sluggish income growth are pushing home buying out of reach for many residents.

### **Competition**

RCB operates in a slightly competitive market. As of June 30, 2022, RCB competed with 5 national, regional, and other community banks operating 18 branches in the AA. Larger financial institutions with local offices include Wells Fargo, U.S. Bank, and JP Morgan Chase Bank. In addition, RCB competes with other nonbank financial service providers, such as credit unions and Fintechs, for loan customers throughout the AA.

RCB’s market share of deposits in the AA is 19.5 percent, representing a 2<sup>nd</sup> place ranking according to FDIC’s Summary of Deposits Report.

## **Community Contact**

As part of the evaluation process, examiners contacted third parties active in the AA to assist in identifying the credit and CD needs. This information helps determine whether local financial institutions are responsive to these needs. It also shows what credit and CD opportunities are available.

Examiners contacted an economic development organization situated within the AA. The contact assists small businesses and provides financial education in the AA, primarily to LMI population. The contact indicated that current economic conditions are depressed due to tightening monetary cycle of interest rate hikes. The local economy struggles due to the legalization of marijuana which has priced out many small businesses associated with this industry in the AA, as well as the demise of the logging industry. The contact went on to state that there is existing strong levels of support from lending programs focused on established businesses and startups. Both the marijuana industry and tourism are key sources of income for the communities in Humboldt County.

The contact indicated that the local housing market continues to struggle with high costs of entry for many people looking to buy as well as very high rental rates. The issue is further complicated by a shortage of homes available. The contact indicated that there is an opportunity to build more housing if the local government would ease building restrictions related to zoning and use innovative or creative ideas, such as finding space for new builds as land availability within Eureka city limits is very sparse. The contact identified additional needs of the AA to be low cost funding, free grant programs to aid small business/startups, and more education directed to LMI and small business communities.

## **Credit and Community Development Needs and Opportunities**

Considering area demographics, economic data, conversation with bank management and community contact, examiners determined that small business lending, particularly micro-lending, and affordable housing are the most significant credit needs in the AA.

Additionally, affordable housing represents a critical CD need of the AA; however, opportunities are limited due to low supply, limited space, lack of innovation, and high cost. Opportunities exist for meeting the needs of small business lending, financial education, and affordable housing. Additionally, given the large homeless population and lack of affordable housing, there will be a continued need to assist and retain the LMI population of the AA through community services, including education.

# **SCOPE OF EVALUATION**

## **General Information**

This evaluation covers the period from the previous evaluation dated June 22, 2020, to the current period dated February 21, 2023. Examiners used the ISB Examination Procedures to evaluate the

institution's CRA performance. RCB's performance will be evaluated using full-scope procedures within Humboldt County.

### **Activities Reviewed**

RCB is not subject to reporting requirements, nor does it internally collect any CRA-related data. Examiners selected three relevant and most significant lending channels to review for the most recent full calendar year, 2022. Examiners confirmed with bank management this review would be indicative of the bank's performance throughout the review period. While small farm loans exist, they were nominal and would not offer any meaningful conclusions for the timeframe evaluated; therefore, small farms were not included in this CRA performance analysis.

Considering the bank's business strategy and the number and dollar volume of loans originated during the review period, small business loans represent a major product line and will be weighted the most in the overall conclusions. Consumer loans (HELOCs) will be weighted next. Lastly, home mortgage loans will carry the least amount of weight in the overall conclusions of the Lending Test.

For the Lending Test, examiners analyzed the universe of small business loans originated and purchased in calendar year 2022. The total universe of CRA small business loans in 2022 is 115 loans totaling approximately \$29.4 million. Examiners pulled a random sample of 47 small business loans totaling \$13.7 million.

Examiners also analyzed the universe of HELOCs originated and purchased in calendar year 2022. The total universe of HELOCs in 2022 is 97 loans totaling approximately \$13.9 million. Examiners pulled a random sample of 41 consumer loans totaling \$5.3 million.

Examiners also analyzed the universe of home mortgage loans originated and purchased (excluding HELOC) in calendar year 2022. The total universe of home mortgage loans in 2022 is 106, which includes 27 multifamily loans totaling approximately \$30.2 million and 79 single family residence mortgage loans totaling approximately \$24.4 million. Examiners pulled a random sample of 47 home mortgage loans totaling approximately \$28.0 million.

Examiners utilized random samples for each product. Samples were utilized at the institution level for each product sampled. Samples were pulled at a 90 percent confidence level and a 10 percent precision level. This means there is a 90 percent chance that the results from the sample will be within 10 percentage points of the true proportion for the criterion evaluated.

HELOCs are compared against the percentage of households, while home mortgages are compared to the percentage of families for borrower profile as families are the most likely entity to purchase a home. For geographic distribution conclusions, home mortgages are compared to the percentage of owner occupied units.

Please note that while RCB is not a reporter, aggregate data was not available for 2022 as of this evaluation date. Examiners compared the bank's small business lending performance against the 2022 D&B data. It should be noted, that D&B data includes all businesses in a given area that

voluntarily respond to a survey request, including a large number of small businesses that have limited or no credit needs. The D&B data is primarily considered an indicator of business demographics in the AA, and is not considered an absolute distribution of credit needs or commercial lending opportunities.

For the CD Test, examiners evaluated the institution’s CD loans, qualified investments and donations, and CD services from June 22, 2020 to February 21, 2023, the date of this evaluation.

## **CONCLUSIONS ON PERFORMANCE CRITERIA**

### **LENDING TEST**

RCB’s Lending Test is rated Outstanding. Performance under the AA Concentration and Borrower Profile criteria support this conclusion.

#### **Loan-to-Deposit Ratio**

RCB’s LTD ratio is reasonable given its asset size, financial condition, and AA credit needs.

The LTD ratio averaged 70.5 percent over the previous 11 quarters from June 30, 2020 to December 31, 2022. The LTD ratio ranged from a low of 60.3 percent as of December 31, 2021, to a high of 82.6 percent as of June 30, 2020. RCB’s ratio has experienced a downward trend when compared to its level at the previous evaluation (average 81.7 percent). RCB experienced a huge influx of deposit activity at the onset of the pandemic in 2020, which somewhat explains this drop in performance; however, RCB has continued to grow its loan portfolio throughout the review period. Overall, deposit activity has peaked and since come down as the influx of deposits has now slowed. Examiners compared RCB’s average LTD performance to similar institutions based on asset size, geographic location, and lending focus.

The following table illustrates RCB’s LTD ratio compared to the similarly-situated institutions.

<b>LTD Ratio Comparison</b>		
<b>Bank</b>	<b>Total Assets as of December 31, 2022 (\$000s)</b>	<b>Average Net LTD Ratio (%)</b>
<b>Redwood Capital Bank</b>	<b>\$525.1</b>	<b>70.5</b>
Similarly-Situated Institution #1	\$1,330.8	55.4
Similarly-Situated Institution #2	\$478.1	60.1
Similarly-Situated Institution #3	\$582.6	78.2
<i>Source: Call Report 06/30/2020 – 12/31/2022</i>		

#### **Assessment Area Concentration**

A substantial majority of lending activity is in the institution’s AA. While RCB’s home mortgage lending did not support this conclusion, this performance carried the least weight overall. A

majority of the bank’s sampled multifamily lending, including purchases, are outside the bank’s AA as only 4 of the 11 multifamily loans sampled in 2022 were in the AA, driving down the overall home mortgage performance. Nevertheless, an overwhelming majority of the small business loans and HELOCs sampled were in the AA. The following table illustrates the lending performance during this evaluation period.

Lending Inside and Outside of the Assessment Area										
Loan Category	Number of Loans				Total #	Dollar Amount of Loans \$(000s)				Total \$(000s)
	Inside		Outside			Inside		Outside		
	#	%	#	%		\$(000s)	%	\$(000s)	%	
2022										
Small Business Loans	43	91.5	4	8.5	47	11,337	82.6	2,380	17.4	13,717
HELOCs/Consumer	40	97.6	1	2.4	41	5,064	96.2	200	3.8	5,264
Home Mortgages	37	78.7	10	21.3	47	12,891	46.0	15,121	54.0	28,012
<b>Total</b>	<b>120</b>	<b>88.9</b>	<b>15</b>	<b>11.1</b>	<b>135</b>	<b>29,292</b>	<b>62.3</b>	<b>17,701</b>	<b>37.7</b>	<b>46,993</b>
<i>Source: Bank Data            Due to rounding, totals may not equal 100.0%</i>										

### **Borrower Profile**

The distribution of borrowers reflects, given the product lines offered by the institution, excellent penetration among retail customers of different income levels and business customers of different revenue size. RCB’s small business and home mortgage lending performance support this conclusion.

#### *Small Business Loans*

The distribution of borrowers reflects excellent penetration among business customers of different revenue sizes. The majority of RCB’s small business loans were originated to businesses with gross annual revenues of \$1 million or less. While RCB’s performance is below the D&B demographic, this benchmark includes a number of small businesses answering a survey that are not seeking credit or rely on alternative forms of credit such as credit cards. RCB is a preferred SBA lender and that performance was exhibited throughout the review period thru its origination of SBA Payroll Protection Program (PPP), SBA 7a, and SBA 504 loans. RCB exhibits excellent distribution among small and very small businesses, an identified credit need of the AA. Using loan size as a proxy, 26 of the 43 sampled loans in the AA (60.5percent) had loan sizes of \$250,000 or less and 18 of the loans (41.9%) had loan sizes of \$100,000 or less, and 6 of the loans had loan sizes of \$25,000 or less, which demonstrate that the bank is lending to very small businesses. The following table includes the percentage of total businesses as reported by D&B as well as borrower distribution of small business loans in the AA.



<b>Distribution of Small Business Loans by Gross Annual Revenue Category</b>					
<b>Assessment Area</b>					
<b>Gross Revenue Level</b>	<b>% of Businesses</b>	<b>#</b>	<b>%</b>	<b>\$(000s)</b>	<b>%</b>
<=\$1,000,000					
2022	86.5	28	65.1	6,753	59.6
>\$1,000,000					
2022	4.1	15	34.9	4,585	40.4
Revenue Not Available					
2022	9.3	0	0.0	0	0.0
<b>Totals</b>					
<b>2022</b>	<b>100.0</b>	<b>43</b>	<b>100.0</b>	<b>11,337</b>	<b>100.0</b>
<i>Source: 2022 D&amp;B Data; Bank Data; "--" data not available. Due to rounding, totals may not equal 100.0%</i>					

Consumer Loans (HELOCs)

The distribution of borrowers reflects, given the product lines offered by the institution, reasonable penetration among retail customers of different income levels. RCB’s performance to low-income borrowers significantly trailed the percentage of low-income households in the AA. Given the high level of population living below the poverty level (10.2 percent), a significant portion of this demographic would not be reasonably qualify for a home mortgage loan. RCB’s performance with moderate-income borrowers for 2022 is only 1.8 percent less than the percentage of moderate-income households in the AA. Considering above factors, the overall performance is reasonable.

<b>Distribution of Consumer Loans (HELOCs) by Borrower Income Level</b>					
<b>Assessment Area</b>					
<b>Borrower Income Level</b>	<b>% of Households</b>	<b>#</b>	<b>%</b>	<b>\$(000s)</b>	<b>%</b>
Low					
2022	29.0	3	7.5	330	6.5
Moderate					
2022	16.8	6	15.0	474	9.4
Middle					
2022	15.3	13	32.5	1,270	25.1
Upper					
2022	38.9	16	40.0	2,547	50.3
Not Available					
2022	0.0	2	5.0	443	8.7
<b>Totals</b>					
<b>2022</b>	<b>100.0</b>	<b>40</b>	<b>100.0</b>	<b>5,064</b>	<b>100.0</b>
<i>Source: 2020 U.S. Census; Bank Data. Due to rounding, totals may not equal 100.0%</i>					

### Home Mortgage Loans

The distribution of borrowers reflects, given the product lines offered by the institution, excellent penetration among retail customers of different income levels. RCB's performance to low-income borrowers is not as strong as its performance to moderate-income borrowers. Given the high level of population living below the poverty level (10.2 percent), a significant portion of this demographic would not qualify for a home mortgage loan. RCB's performance to moderate-income borrowers significantly out-performed the percentage of moderate-income families in the AA. Considering these factors performance is excellent overall.

<b>Distribution of Home Mortgage Loans by Borrower Income Level</b>					
<b>Assessment Area</b>					
<b>Borrower Income Level</b>	<b>% of Families</b>	<b>#</b>	<b>%</b>	<b>\$(000s)</b>	<b>%</b>
Low					
2022	22.6	6	16.2	595	4.6
Moderate					
2022	16.7	10	27.0	2,617	20.3
Middle					
2022	20.7	6	16.2	1,998	15.5
Upper					
2022	40.0	9	24.3	3,900	30.3
Not Available					
2022	0.0	6	16.2	3,780	29.3
<b>Totals</b>					
<b>2022</b>	<b>100.0</b>	<b>37</b>	<b>100.0</b>	<b>12,891</b>	<b>100.0</b>
<i>Source: 2020 U.S. Census; Bank Data, "--" data not available. Due to rounding, totals may not equal 100.0%</i>					

### **Geographic Distribution**

RCB's geographic distribution of loans reflects reasonable penetration throughout the AA. This rating is supported by adequate performance in small business and consumer lending; however, RCB's home mortgage lending performance exceeded overall performance. Please note that there are no low-income CTs in the AA; therefore, RCB is rated on its performance within moderate-income CTs.

### **Small Business Loans**

RCB's geographic distribution of small business loans reflects reasonable dispersion throughout the AA. The bank's performance is almost similar to the percent of businesses in moderate-income tracts for 2022. This is an improvement compared to the last evaluation where the bank's performance for 2019 was 7.0 percent below the percentage of businesses.

<b>Geographic Distribution of Small Business Loans</b>					
<b>Assessment Area</b>					
<b>Tract Income Level</b>	<b>% of Businesses</b>	<b>#</b>	<b>%</b>	<b>\$(000s)</b>	<b>%</b>
Moderate					
2022	25.9	11	25.6	2,640	23.3
Middle					
2022	63.0	30	69.8	8,662	76.4
Upper					
2022	11.1	2	4.7	35	0.3
Not Available					
2022	0.0	0	0.0	0	0.0
<b>Totals</b>					
<b>2022</b>	<b>100.0</b>	<b>43</b>	<b>100.0</b>	<b>11,337</b>	<b>100.0</b>
<i>Source: 2022 D&amp;B Data; Bank Data; "--" data not available. Due to rounding, totals may not equal 100.0%</i>					

Consumer Loans (HELOCs)

RCB's geographic distribution of consumer loans reflects reasonable dispersion throughout the AA. The bank's performance by number of loans slightly exceeds the percentage of households situated in moderate-income tracts for 2022.

<b>Geographic Distribution of Consumer Loans (HELOCs)</b>					
<b>Assessment Area</b>					
<b>Tract Income Level</b>	<b>% of Households</b>	<b>#</b>	<b>%</b>	<b>\$(000s)</b>	<b>%</b>
Moderate					
2022	19.7	8	20.0	611	12.1
Middle					
2022	65.9	25	62.5	3,137	62.0
Upper					
2022	14.4	7	17.5	1,315	26.0
Not Available					
2022	0.0	0	0.0	0	0.0
<b>Totals</b>					
<b>2022</b>	<b>100.0</b>	<b>40</b>	<b>100.0</b>	<b>5,064</b>	<b>100.0</b>
<i>Source: 2020 U.S. Census; Bank Data. Due to rounding, totals may not equal 100.0%</i>					

Home Mortgages

RCB’s geographic distribution of home mortgage loans reflects excellent dispersion throughout the AA. The bank’s performance by both number and dollar volume greatly exceed the percentage of owner-occupied housing units situated in moderate-income tracts for 2022. This was also a significant improvement compared to the last evaluation where the bank’s performance was 13.6 percent lower than the percent of owner-occupied housing units for 2019.

<b>Geographic Distribution of Home Mortgage Loans</b>					
<b>Assessment Area</b>					
<b>Tract Income Level</b>	<b>% of Owner-Occupied Housing Units</b>	<b>#</b>	<b>%</b>	<b>\$(000s)</b>	<b>%</b>
Moderate					
2022	15.7	9	24.3	2,645	20.5
Middle					
2022	64.9	24	64.9	8,596	66.7
Upper					
2022	19.4	4	10.8	1,650	12.8
Not Available					
2022	0.0	0	0.0	0	0.0
<b>Totals</b>					
<b>2022</b>	<b>100.0</b>	<b>37</b>	<b>100.0</b>	<b>12,891</b>	<b>100.0</b>
<i>Source: 2020 U.S. Census; Bank Data, "--" data not available. Due to rounding, totals may not equal 100.0%</i>					

**Response to Complaints**

RCB did not receive any CRA-related complaints since the previous CRA Evaluation; therefore, this criterion did not impact the Lending Test rating.

**COMMUNITY DEVELOPMENT TEST**

RCB’s CD performance demonstrates adequate responsiveness to CD needs in its AA through CD loans, qualified investments, and CD services, as appropriate, considering the institution’s capacity and the need and availability of such opportunities for CD in the institution’s AA.

**Community Development Loans**

CD loans represent 9.0 percent of average total assets and 14.2 percent of average total loans. This performance represents an increase over prior evaluation results of 7.8 percent of average total assets and 10.3 percent of average total loans. The dollar volume increased by \$20.2 million, and number of qualified CD loans increased by 214 since the prior evaluation. Please note that, 205

SBA PPP loans qualified for CD revitalization/stabilization in the AA in 2020 and 2021, which comprises a large portion of the enhanced performance in the review period. RCB originated 18 CD loans totaling \$9.2 million in 2020; 211 CD loans totaling \$27.3 million in 2021; and 12 CD loans totaling \$12.4 million in 2022. The following table illustrates the bank’s CD loan activity in the AA during the evaluation period.

<b>Community Development Lending</b>										
<b>Activity Year</b>	<b>Affordable Housing</b>		<b>Community Services</b>		<b>Economic Development</b>		<b>Revitalize or Stabilize</b>		<b>Totals</b>	
	<b>#</b>	<b>\$(000s)</b>	<b>#</b>	<b>\$(000s)</b>	<b>#</b>	<b>\$(000s)</b>	<b>#</b>	<b>\$(000s)</b>	<b>#</b>	<b>\$(000s)</b>
2020	0	0	2	320	7	8,365	9	468	<b>18</b>	<b>9,153</b>
2021	2	799	1	40	12	8,308	196	18,129	<b>211</b>	<b>27,276</b>
2022	1	874	3	2,900	7	4,243	2	4,372	<b>13</b>	<b>12,389</b>
Year-to-date (YTD) 2023	0	0	0	0	0	0	0	0	<b>0</b>	<b>0</b>
<b>Total</b>	<b>3</b>	<b>1,673</b>	<b>6</b>	<b>3,260</b>	<b>26</b>	<b>20,916</b>	<b>207</b>	<b>22,969</b>	<b>242</b>	<b>48,818</b>

*Source: Bank Data*

Below are notable examples of CD loans originated in the AA over the evaluation period:

- RCB is a leader in originating SBA 504 loans in its AA to promote economic development and the hiring of employees. During the review period, RCB originated 14 such loans totaling approximately \$16.2 million in the AA.
- In 2020 and 2021, RCB originated 205 SBA PPP loans totaling approximately \$18.6 million which provided revitalization/stabilization to both moderate-income and non-metropolitan middle-income distressed census tracts of the AA by helping retain employees and jobs.

### **Qualified Investments**

The total dollar amount of qualified investments equates to 0.4 percent of average total assets and 4.0 percent of average securities since the previous evaluation. This performance represents a decrease over prior evaluation results of 1.7 percent of average total assets and 9.3 percent of average total investments. The bank made four new qualified investments during the review period directly benefitting the AA. RCB’s dollar amount of qualified investments decreased from the previous evaluation, where investments totaled \$3.2 million.

Qualified Investments										
Activity Year	Affordable Housing		Community Services		Economic Development		Revitalize or Stabilize		Totals	
	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)	#	\$(000s)
Prior Period	0	0	2	881	0	0	0	0	2	881
2020	0	0	0	0	0	0	1	450	1	450
2021	0	0	1	150	0	0	1	375	2	525
2022	0	0	0	0	0	0	1	540	1	540
YTD 2023	0	0	0	0	0	0	0	0	0	0
<b>Subtotal</b>	<b>0</b>	<b>0</b>	<b>3</b>	<b>1,031</b>	<b>0</b>	<b>0</b>	<b>3</b>	<b>1,365</b>	<b>6</b>	<b>2,396</b>
Qualified Grants & Donations	0	0	28	20	3	2	10	5	41	27
<b>Total</b>	<b>0</b>	<b>0</b>	<b>31</b>	<b>1,051</b>	<b>3</b>	<b>2</b>	<b>13</b>	<b>1,370</b>	<b>47</b>	<b>2,423</b>
<i>Source: Bank Data</i>										

Below is notable examples of a CD investments and donations provided during the evaluation period:

- The bank invested in a general obligation bond totaling approximately \$540,000 benefitting a school district within the AA. The bond supports the community by revitalizing and stabilizing a distressed nonmetropolitan area through attraction and retention of residents in the community as well as LMI students that attend the school district.

### **Community Development Services**

During the evaluation period, six different employees and Board of Directors provided financial expertise or technical assistance to nine different qualified CD organizations. The services provided mostly benefitted economic development, but also affordable housing and community services for LMI. CD services to community organizations or programs have decreased throughout the review period and are down when compared to the performance at the previous evaluation. At the previous evaluation, RCB assisted 12 different qualified CD organizations with CD services; thus, performance trended down overall since the last evaluation.

Below are notable examples of CD services provided in the AA over the evaluation period:

- A senior officer of the bank sits as a board member of a non-profit organization that rehabilitates existing properties and builds new affordable rental housing projects within the AA, a critical CD need of the AA. Its mission is to sponsor, support, and develop low-income housing in the AA. The organization works to provide quality, safe, and affordable housing for LMI families and seniors.
- An employee of the bank sits as a member of the loan committee for a non-profit economic development organization to provide funding for small businesses within the AA, an identified credit need of the AA. The organization also works to improve economic conditions within Humboldt County.

## **DISCRIMINATORY OR OTHER ILLEGAL CREDIT PRACTICES REVIEW**

The bank's compliance with the laws relating to discrimination and other illegal credit practices was reviewed, including the Fair Housing Act and the Equal Credit Opportunity Act. Examiners did not identify any discriminatory or other illegal credit practices.



## APPENDICES

### INTERMEDIATE SMALL BANK PERFORMANCE CRITERIA

#### **Lending Test**

The Lending Test evaluates the bank's record of helping to meet the credit needs of its assessment area(s) by considering the following criteria:

- 1) The bank's loan-to-deposit ratio, adjusted for seasonal variation, and, as appropriate, other lending-related activities, such as loan originations for sale to the secondary markets, community development loans, or qualified investments;
- 2) The percentage of loans, and as appropriate, other lending-related activities located in the bank's assessment area(s);
- 3) The geographic distribution of the bank's loans;
- 4) The bank's record of lending to and, as appropriate, engaging in other lending-related activities for borrowers of different income levels and businesses and farms of different sizes; and
- 5) The bank's record of taking action, if warranted, in response to written complaints about its performance in helping to meet credit needs in its assessment area(s).

#### **Community Development Test**

The Community Development Test considers the following criteria:

- 1) The number and amount of community development loans;
- 2) The number and amount of qualified investments;
- 3) The extent to which the bank provides community development services; and
- 4) The bank's responsiveness through such activities to community development lending, investment, and service needs.

## GLOSSARY

**Aggregate Lending:** The number of loans originated and purchased by all reporting lenders in specified income categories as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**American Community Survey (ACS):** A nationwide United States Census survey that produces demographic, social, housing, and economic estimates in the form of five year estimates based on population thresholds.

**Area Median Income:** The median family income for the MSA, if a person or geography is located in an MSA; or the statewide nonmetropolitan median family income, if a person or geography is located outside an MSA.

**Assessment Area:** A geographic area delineated by the bank under the requirements of the Community Reinvestment Act.

**Census Tract:** A small, relatively permanent statistical subdivision of a county or equivalent entity. The primary purpose of census tracts is to provide a stable set of geographic units for the presentation of statistical data. Census tracts generally have a population size between 1,200 and 8,000 people, with an optimum size of 4,000 people. Census tract boundaries generally follow visible and identifiable features, but they may follow nonvisible legal boundaries in some instances. State and county boundaries always are census tract boundaries.

**Combined Statistical Area (CSA):** A combination of several adjacent metropolitan statistical areas or micropolitan statistical areas or a mix of the two, which are linked by economic ties.

**Community Development:** For loans, investments, and services to qualify as community development activities, their primary purpose must:

- (1) Support affordable housing for low- and moderate-income individuals;
- (2) Target community services toward low- and moderate-income individuals;
- (3) Promote economic development by financing small businesses or farms; or
- (4) Provide activities that revitalize or stabilize low- and moderate-income geographies, designated disaster areas, or distressed or underserved nonmetropolitan middle-income geographies.

**Community Development Corporation (CDC):** A CDC allows banks and holding companies to make equity type of investments in community development projects. Institution CDCs can develop innovative debt instruments or provide near-equity investments tailored to the development needs of the community. Institution CDCs are also tailored to their financial and marketing needs. A CDC may purchase, own, rehabilitate, construct, manage, and sell real property. Also, it may make equity or debt investments in development projects and in local businesses. The CDC activities are expected to directly benefit low- and moderate-income groups, and the investment dollars should not represent an undue risk on the banking organization.

**Community Development Financial Institutions (CDFIs):** CDFIs are private intermediaries (either for profit or nonprofit) with community development as their primary mission. A CDFI facilitates the flow of lending and investment capital into distressed communities and to individuals who have been unable to take advantage of the services offered by traditional financial institutions. Some basic types of CDFIs include community development banks, community development loan funds, community development credit unions, micro enterprise funds, and community development venture capital funds.

A certified CDFI must meet eligibility requirements. These requirements include the following:

- Having a primary mission of promoting community development;
- Serving an investment area or target population;
- Providing development services;
- Maintaining accountability to residents of its investment area or targeted population through representation on its governing board of directors, or by other means;
- Not constituting an agency or instrumentality of the United States, of any state or political subdivision of a state.

**Community Development Loan:** A loan that:

- (1) Has as its primary purpose community development; and
- (2) Except in the case of a wholesale or limited purpose institution:
  - (i) Has not been reported or collected by the institution or an affiliate for consideration in the institution's assessment area as a home mortgage, small business, small farm, or consumer loan, unless it is a multifamily dwelling loan (as described in Appendix A to Part 203 of this title); and
  - (ii) Benefits the institution's assessment area(s) or a broader statewide or regional area including the institution's assessment area(s).

**Community Development Service:** A service that:

- (1) Has as its primary purpose community development;
- (2) Is related to the provision of financial services; and
- (3) Has not been considered in the evaluation of the institution's retail banking services under § 345.24(d).

**Consumer Loan(s):** A loan(s) to one or more individuals for household, family, or other personal expenditures. A consumer loan does not include a home mortgage, small business, or small farm loan. This definition includes the following categories: motor vehicle loans, credit card loans, home equity loans, other secured consumer loans, and other unsecured consumer loans.

**Core Based Statistical Area (CBSA):** The county or counties or equivalent entities associated with at least one core (urbanized area or urban cluster) of at least 10,000 population, plus adjacent counties having a high degree of social and economic integration with the core as measured through commuting ties with the counties associated with the core. Metropolitan and Micropolitan Statistical Areas are the two categories of CBSAs.

**Distressed Middle-Income Nonmetropolitan Geographies:** A nonmetropolitan middle-income geography will be designated as distressed if it is in a county that meets one or more of the following triggers:

- (1) An unemployment rate of at least 1.5 times the national average;
- (2) A poverty rate of 20 percent or more; or
- (3) A population loss of 10 percent or more between the previous and most recent decennial census or a net migration loss of 5 percent or more over the 5-year period preceding the most recent census.

**Family:** Includes a householder and one or more other persons living in the same household who are related to the householder by birth, marriage, or adoption. The number of family households always equals the number of families; however, a family household may also include non-relatives living with the family. Families are classified by type as either a married-couple family or other family. Other family is further classified into “male householder” (a family with a male householder and no wife present) or “female householder” (a family with a female householder and no husband present).

**FFIEC-Estimated Income Data:** The Federal Financial Institutions Examination Council (FFIEC) issues annual estimates which update median family income from the metropolitan and nonmetropolitan areas. The FFIEC uses American Community Survey data and factors in information from other sources to arrive at an annual estimate that more closely reflects current economic conditions.

**Full-Scope Review:** A full-scope review is accomplished when examiners complete all applicable interagency examination procedures for an assessment area. Performance under applicable tests is analyzed considering performance context, quantitative factors (e.g, geographic distribution, borrower profile, and total number and dollar amount of investments), and qualitative factors (e.g, innovativeness, complexity, and responsiveness).

**Geography:** A census tract delineated by the United States Bureau of the Census in the most recent decennial census.

**Home Mortgage Disclosure Act (HMDA):** The statute that requires certain mortgage lenders that do business or have banking offices in a metropolitan statistical area to file annual summary reports of their mortgage lending activity. The reports include such data as the race, gender, and the income of applicants; the amount of loan requested; and the disposition of the application (approved, denied, and withdrawn).

**Home Mortgage Loans:** Includes closed-end mortgage loans or open-end line of credits as defined in the HMDA regulation that are not an excluded transaction per the HMDA regulation.

**Housing Unit:** Includes a house, an apartment, a mobile home, a group of rooms, or a single room that is occupied as separate living quarters.

**Limited-Scope Review:** A limited scope review is accomplished when examiners do not complete all applicable interagency examination procedures for an assessment area.

Performance under applicable tests is often analyzed using only quantitative factors (e.g, geographic distribution, borrower profile, total number and dollar amount of investments, and branch distribution).

**Low-Income:** Individual income that is less than 50 percent of the area median income, or a median family income that is less than 50 percent in the case of a geography.

**Low Income Housing Tax Credit:** The Low-Income Housing Tax Credit Program is a housing program contained within the Internal Revenue Code of 1986, as amended. It is administered by the U.S. Department of the Treasury and the Internal Revenue Service. The U.S. Treasury Department distributes low-income housing tax credits to housing credit agencies through the Internal Revenue Service. The housing agencies allocate tax credits on a competitive basis.

Developers who acquire, rehabilitate, or construct low-income rental housing may keep their tax credits. Or, they may sell them to corporations or investor groups, who, as owners of these properties, will be able to reduce their own federal tax payments. The credit can be claimed annually for ten consecutive years. For a project to be eligible, the developer must set aside a specific percentage of units for occupancy by low-income residents. The set-aside requirement remains throughout the compliance period, usually 30 years.

**Market Share:** The number of loans originated and purchased by the institution as a percentage of the aggregate number of loans originated and purchased by all reporting lenders in the metropolitan area/assessment area.

**Median Income:** The median income divides the income distribution into two equal parts, one having incomes above the median and other having incomes below the median.

**Metropolitan Division (MD):** A county or group of counties within a CBSA that contain(s) an urbanized area with a population of at least 2.5 million. A MD is one or more main/secondary counties representing an employment center or centers, plus adjacent counties associated with the main/secondary county or counties through commuting ties.

**Metropolitan Statistical Area (MSA):** CBSA associated with at least one urbanized area having a population of at least 50,000. The MSA comprises the central county or counties or equivalent entities containing the core, plus adjacent outlying counties having a high degree of social and economic integration with the central county or counties as measured through commuting.

**Middle-Income:** Individual income that is at least 80 percent and less than 120 percent of the area median income, or a median family income that is at least 80 and less than 120 percent in the case of a geography.

**Moderate-Income:** Individual income that is at least 50 percent and less than 80 percent of the area median income, or a median family income that is at least 50 and less than 80 percent in the case of a geography.

**Multi-family:** Refers to a residential structure that contains five or more units.

**Nonmetropolitan Area** (also known as **non-MSA**): All areas outside of metropolitan areas. The definition of nonmetropolitan area is not consistent with the definition of rural areas. Urban and rural classifications cut across the other hierarchies. For example, there is generally urban and rural territory within metropolitan and nonmetropolitan areas.

**Owner-Occupied Units:** Includes units occupied by the owner or co-owner, even if the unit has not been fully paid for or is mortgaged.

**Qualified Investment:** A lawful investment, deposit, membership share, or grant that has as its primary purpose community development.

**Rated Area:** A rated area is a state or multistate metropolitan area. For an institution with domestic branches in only one state, the institution's CRA rating would be the state rating. If an institution maintains domestic branches in more than one state, the institution will receive a rating for each state in which those branches are located. If an institution maintains domestic branches in two or more states within a multistate metropolitan area, the institution will receive a rating for the multistate metropolitan area.

**Rural Area:** Territories, populations, and housing units that are not classified as urban.

**Small Business Investment Company (SBIC):** SBICs are privately-owned investment companies which are licensed and regulated by the Small Business Administration (SBA). SBICs provide long-term loans and/or venture capital to small firms. Because money for venture or risk investments is difficult for small firms to obtain, SBA provides assistance to SBICs to stimulate and supplement the flow of private equity and long-term loan funds to small companies. Venture capitalists participate in the SBIC program to supplement their own private capital with funds borrowed at favorable rates through SBA's guarantee of SBIC debentures. These SBIC debentures are then sold to private investors. An SBIC's success is linked to the growth and profitability of the companies that it finances. Therefore, some SBICs primarily assist businesses with significant growth potential, such as new firms in innovative industries. SBICs finance small firms by providing straight loans and/or equity-type investments. This kind of financing gives them partial ownership of those businesses and the possibility of sharing in the companies' profits as they grow and prosper.

**Small Business Loan:** A loan included in "loans to small businesses" as defined in the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$1 million or less and are either secured by nonfarm nonresidential properties or are classified as commercial and industrial loans.

**Small Farm Loan:** A loan included in "loans to small farms" as defined in the instructions for preparation of the Consolidated Report of Condition and Income (Call Report). These loans have original amounts of \$500,000 or less and are either secured by farmland, including farm residential and other improvements, or are classified as loans to finance agricultural production and other loans to farmers.

**Underserved Middle-Income Nonmetropolitan Geographies:** A nonmetropolitan middle-income geography will be designated as underserved if it meets criteria for population size, density, and dispersion indicating the area’s population is sufficiently small, thin, and distant from a population center that the tract is likely to have difficulty financing the fixed costs of meeting essential community needs.

**Upper-Income:** Individual income that is 120 percent or more of the area median income, or a median family income that is 120 percent or more in the case of a geography.

**Urban Area:** All territories, populations, and housing units in urbanized areas and in places of 2,500 or more persons outside urbanized areas. More specifically, “urban” consists of territory, persons, and housing units in places of 2,500 or more persons incorporated as cities, villages, boroughs (except in Alaska and New York), and towns (except in the New England states, New York, and Wisconsin).

“Urban” excludes the rural portions of “extended cities”; census designated place of 2,500 or more persons; and other territory, incorporated or unincorporated, including in urbanized areas.

# LOAN-TO-DEPOSIT RATIO



### CRA Loan to Deposit Information

	<b>12/31</b>	<b>9/30</b>	<b>6/30</b>	<b>3/31</b>	<b>Annual Average</b>	<b>Historical Average</b>
<b>2024</b>	79.76%	79.53%	81.75%	81.22%	80.57%	77.48%
<b>2023</b>	83.02%	82.81%	79.97%	81.38%	81.80%	
<b>2022</b>	79.21%	69.62%	68.94%	64.18%	70.49%	
<b>2021</b>	60.25%	60.25%	62.03%	71.27%	63.45%	
<b>2020</b>	75.46%	78.02%	82.58%	82.37%	79.61%	
<b>2019</b>	82.77%	79.60%	83.59%	85.93%	82.97%	
<b>2018</b>	82.04%	80.21%	83.83%	82.36%	82.11%	
<b>2017</b>	80.62%	73.98%	82.99%	83.04%	80.16%	
<b>2016</b>	79.05%	76.04%	76.17%	75.77%	76.76%	
<b>2015</b>	75.79%	73.10%	76.01%	76.78%	75.42%	
<b>2014</b>	80.18%	79.93%	78.77%	77.03%	78.98%	

# LOCATIONS, HOURS, & PRODUCTS

## Branch Locations and Hours

RCB has four full-service facilities. Two are located within two of only six moderate income census tracts within our assessment area and the two are in middle income census tracts. There are four ATMs, each located on the outside wall of their respective branch. RCB competes with other financial institutions for market share (Wells Fargo, Chase, Tri-Counties, Umpqua Bank, Coast Central Credit Union, and Compass Credit Union). RCB was founded on the principals of providing better financial services that address the needs of all of the people and communities in which we serve.

<b>Branch/ATM Address Service Area</b>	<b>Branch Operating Hours</b>	<b>Drive Up?</b>	<b>ATM</b>	<b>Census Tracts</b>
Main Branch - Headquarters 402 G Street Eureka, CA 95501	9:00 a.m. – 5:00p.m. M-Th 9:00 a.m. – 5:30 p.m. Fri	No	Yes	0001.00 Moderate
Henderson Center Branch 2816 F Street Eureka, CA 95501	9:00 a.m. – 5:00p.m. M-Th 9:00 a.m. – 5:30 p.m. Fri	No	Yes	0002.00 Moderate
Fortuna Branch 1075 South Fortuna Boulevard Fortuna, CA 95540	9:00 a.m. – 5:00 p.m. M-Th 9:00 a.m. – 5:30 p.m. Fri	Yes	Yes	110.00 Middle
Arcata Branch 1315 G Street Arcata, CA 95521	9:00 a.m. – 5:00p.m. M-Th 9:00 a.m. – 5:30 p.m. Fri	No	Yes	0010.01 Middle

## Branch Opening and Closing Record

### Opened

None during 2024 or YTD 2025.

### Closed

None during 2024 or YTD 2025.

## Products & Services Lists

### Services Available During Branch Operating Hours

#### Non-Traditional Loan and Deposit Services

- SBA Loan Program

#### Redwood Capital Bank Loan Services

- Residential Mortgage Loans for 1 – 4 dwelling units
- Home Equity Lines of Credit
- Home Equity Term Loan
- Owner and Non-Owner Occupied Construction Loans
- Lot/Land Loans
- Savings Secured Loan

- Automobile Loans
- Small Business Loans and Lines of Credit
- Community Development Loans
- Commercial and Industrial Real Estate Loans
- 1<sup>st</sup> Time Homebuyer Assistance Program with City of Arcata, land trust
- Credit Cards (third party referral)

#### Redwood Capital Bank Deposit Services

- Checking Accounts
- Savings Accounts
- Money Market Accounts
- Certificates of Deposit
- CDARS Reciprocal and One-Way Transactions
- ICS Money Market Accounts
- Commercial Banking
- Business and Professional Banking
- Remote Deposit Capture

#### Services Available Outside of Visiting a Branch

The Bank offers TeleBank, Online Banking, and ATM services 24 hours a day. Additionally, the Bank maintains an information website that is available 24 hours a day.

Relative to TeleBank and Online Banking, the following services are available:

#### TeleBank<sup>sm</sup>

- 24 hour accessible
- Account information – deposit and loan accounts
- Funds transfer
- Product/service/location/hours information
- Report lost/stolen Visa® Check Card
- Merchant Check Verification

#### Online Banking

- 24 hour accessible
- Online Banking – access to accounts via Internet
- Account balance information – deposit and loan accounts
- Funds transfer
- Account histories
- Secure Messaging/E-mail
- Bill payment
- ACH funds
- Check Images
- Mobile Banking
- Mobile Capture
- Zelle P2P payments for Retail Customers

- My Credit Score for Retail Customers
- Electronic Statements
- Remote Deposit Capture for Business Customers
- Positive Pay for Business Customers
- Federal Tax Payments for Business Customers
- Account and Transaction Alerts
- Transaction Downloads

# ASSESSMENT AREA MAPS & DATA



2024 FFIEC Census Report - Summary Census Demographic Information

State: 06 - CALIFORNIA (CA)

County: 023 - HUMBOLDT COUNTY

Tract: All Tracts



State Code	County Code	Tract Code	Tract Income Level	Distressed or Underserved Tract	Tract Median Family Income %	2024 FFIEC Est.MSA/MD non-MSA/MD Median Family Income	2024 Est. Tract Median Family Income	2020 Tract Median Family Income	Tract Population	Tract Minority %	Minority Population	Owner Occupied Units	1- to 4-Family Units
06	023	0001.00	Moderate	No	79.82	\$87,900	\$70,162	\$56,458	4752	42.34	2012	250	1788
06	023	0002.00	Moderate	No	68.44	\$87,900	\$60,159	\$48,413	6020	39.35	2369	981	2235
06	023	0003.00	Middle	No	81.90	\$87,900	\$71,990	\$57,931	5520	34.84	1923	1424	2434
06	023	0004.00	Middle	No	96.16	\$87,900	\$84,525	\$68,015	4100	34.32	1407	1037	1624
06	023	0005.00	Middle	No	86.37	\$87,900	\$75,919	\$61,094	3626	37.76	1369	495	1249
06	023	0006.00	Middle	No	107.17	\$87,900	\$94,202	\$75,804	4977	27.35	1361	1209	2193
06	023	0007.00	Upper	No	128.33	\$87,900	\$112,802	\$90,772	5496	26.78	1472	1624	2462
06	023	0008.00	Middle	No	117.52	\$87,900	\$103,300	\$83,125	4868	29.29	1426	1074	2047
06	023	0009.00	Upper	No	129.01	\$87,900	\$113,400	\$91,250	5149	21.36	1100	1700	2347
06	023	0010.01	Middle	No	83.38	\$87,900	\$73,291	\$58,977	2865	34.83	998	199	1237
06	023	0010.02	Middle	No	106.27	\$87,900	\$93,411	\$75,167	3285	42.10	1383	189	550
06	023	0011.02	Middle	No	96.42	\$87,900	\$84,753	\$68,198	5124	32.24	1652	803	1783
06	023	0011.03	Middle	No	111.99	\$87,900	\$98,439	\$79,211	1889	27.63	522	346	800
06	023	0012.00	Middle	No	110.26	\$87,900	\$96,919	\$77,988	5141	37.19	1912	816	1563
06	023	0013.00	Middle	No	92.03	\$87,900	\$80,894	\$65,096	1433	26.45	379	290	739
06	023	0101.02	Upper	No	122.27	\$87,900	\$107,475	\$86,484	2914	43.65	1272	653	1515
06	023	0102.00	Middle	No	93.52	\$87,900	\$82,204	\$66,146	2921	23.49	686	799	1720
06	023	0103.00	Middle	No	97.64	\$87,900	\$85,826	\$69,063	3496	21.51	752	963	1678
06	023	0104.00	Middle	No	100.86	\$87,900	\$88,656	\$71,341	3814	26.80	1022	1064	1615
06	023	0105.02	Middle	No	109.68	\$87,900	\$96,409	\$77,578	5577	25.73	1435	1292	2310
06	023	0105.03	Middle	No	101.10	\$87,900	\$88,867	\$71,509	3858	31.05	1198	776	1318
06	023	0105.04	Middle	No	96.70	\$87,900	\$84,999	\$68,401	3438	25.86	889	1165	1549
06	023	0106.00	Upper	No	143.15	\$87,900	\$125,829	\$101,250	1849	16.93	313	623	884
06	023	0107.01	Upper	No	139.66	\$87,900	\$122,761	\$98,784	4341	29.30	1272	1368	1711
06	023	0107.02	Middle	No	114.87	\$87,900	\$100,971	\$81,250	2570	26.38	678	664	1168
06	023	0108.00	Moderate	No	76.50	\$87,900	\$67,244	\$54,107	4910	33.18	1629	909	1881

\* Will automatically be included in the 2025 Distressed or Underserved Tract List



State Code	County Code	Tract Code	Tract Income Level	Distressed or Underserved Tract	Tract Median Family Income %	2024 FFIEC Est.MSA/MD non-MSA/MD Median Family Income	2024 Est. Tract Median Family Income	2020 Tract Median Family Income	Tract Population	Tract Minority %	Minority Population	Owner Occupied Units	1- to 4-Family Units
06	023	0109.01	Middle	No	95.70	\$87,900	\$84,120	\$67,688	4725	37.69	1781	884	1720
06	023	0109.02	Middle	No	119.42	\$87,900	\$104,970	\$84,464	4074	21.50	876	1331	2018
06	023	0110.00	Middle	No	91.23	\$87,900	\$80,191	\$64,531	4625	27.59	1276	1244	1907
06	023	0111.00	Moderate	No	71.39	\$87,900	\$62,752	\$50,495	4724	27.52	1300	993	2108
06	023	0112.00	Middle	No	109.86	\$87,900	\$96,567	\$77,708	3275	19.85	650	793	1652
06	023	0115.01	Middle	No	118.83	\$87,900	\$104,452	\$84,053	2474	25.38	628	669	1435
06	023	0115.02	Middle	No	88.17	\$87,900	\$77,501	\$62,364	1638	21.00	344	445	1122
06	023	0116.00	Moderate	No	64.59	\$87,900	\$56,775	\$45,685	3822	24.83	949	891	2117
06	023	9400.00	Moderate	No	74.72	\$87,900	\$65,679	\$52,850	3173	91.77	2912	798	1259
06	023	9901.00	Unknown	No	0.00	\$87,900	\$0	\$0	0	0.00	0	0	0

\* Will automatically be included in the 2025 Distressed or Underserved Tract List

2024 FFIEC Census Report - Summary Census Housing Information

State: 06 - CALIFORNIA (CA)

County: 023 - HUMBOLDT COUNTY

Tract: All Tracts



State Code	County Code	Tract Code	Total Housing Units	1- to 4-Family Units	Median House Age (Years)	Inside Principal City?	Owner Occupied Units	Vacant Units	Owner Occupied 1- to 4- Family Units	Renter Occupied Units
06	023	0001.00	2287	1788	0	No	250	330	250	1707
06	023	0002.00	2802	2235	67	No	981	359	981	1462
06	023	0003.00	2503	2434	63	No	1424	133	1424	946
06	023	0004.00	1646	1624	40	No	1037	132	1037	477
06	023	0005.00	1928	1249	63	No	495	212	495	1221
06	023	0006.00	2193	2193	69	No	1209	152	1209	832
06	023	0007.00	2555	2462	57	No	1624	399	1624	532
06	023	0008.00	2253	2047	50	No	1074	98	1074	1081
06	023	0009.00	2421	2347	49	No	1700	181	1694	540
06	023	0010.01	1694	1237	57	No	199	468	199	1027
06	023	0010.02	1095	550	44	No	189	161	189	745
06	023	0011.02	2075	1783	48	No	803	125	803	1147
06	023	0011.03	834	800	53	No	346	50	346	438
06	023	0012.00	1998	1563	37	No	816	185	805	997
06	023	0013.00	752	739	71	No	290	125	290	337
06	023	0101.02	1537	1515	41	No	653	620	653	264
06	023	0102.00	1730	1720	50	No	799	517	799	414
06	023	0103.00	1700	1678	48	No	963	285	963	452
06	023	0104.00	1649	1615	30	No	1064	238	1064	347
06	023	0105.02	2414	2310	34	No	1292	161	1292	961
06	023	0105.03	1594	1318	27	No	776	116	776	702
06	023	0105.04	1549	1549	34	No	1165	66	1165	318
06	023	0106.00	884	884	47	No	623	115	623	146
06	023	0107.01	1798	1711	44	No	1368	94	1368	336
06	023	0107.02	1225	1168	53	No	664	212	664	349
06	023	0108.00	2067	1881	61	No	909	249	909	909
06	023	0109.01	1962	1720	41	No	884	146	884	932
06	023	0109.02	2018	2018	42	No	1331	375	1331	312
06	023	0110.00	1961	1907	41	No	1244	83	1244	634
06	023	0111.00	2211	2108	55	No	993	302	993	916
06	023	0112.00	1672	1652	67	No	793	341	790	538
06	023	0115.01	1435	1435	45	No	669	500	669	266
06	023	0115.02	1125	1122	29	No	445	472	442	208
06	023	0116.00	2177	2117	47	No	891	652	891	634
06	023	9400.00	1259	1259	43	No	798	229	798	232
06	023	9901.00	0	0	0	No	0	0	0	0

2024 FFIEC Census Report - Summary Census Income Information

State: 06 - CALIFORNIA (CA)

County: 023 - HUMBOLDT COUNTY

Tract: All Tracts



State Code	County Code	Tract Code	Tract Income Level	2020 MSA/MD Statewide non-MSA/MD Median Family Income	2024 FFIEC Est. MSA/MD non-MSA/MD Median Family Income	% Below Poverty Line	Tract Median Family Income %	2020 Tract Median Family Income	2024 Est. Tract Median Family Income	2020 Tract Median Household Income
06	023	0001.00	Moderate	\$70,728	\$87,900	32.29	79.82	\$56,458	\$70,162	\$28,958
06	023	0002.00	Moderate	\$70,728	\$87,900	11.19	68.44	\$48,413	\$60,159	\$44,087
06	023	0003.00	Middle	\$70,728	\$87,900	20.35	81.90	\$57,931	\$71,990	\$44,235
06	023	0004.00	Middle	\$70,728	\$87,900	24.15	96.16	\$68,015	\$84,525	\$55,577
06	023	0005.00	Middle	\$70,728	\$87,900	27.74	86.37	\$61,094	\$75,919	\$36,184
06	023	0006.00	Middle	\$70,728	\$87,900	11.87	107.17	\$75,804	\$94,202	\$60,816
06	023	0007.00	Upper	\$70,728	\$87,900	12.32	128.33	\$90,772	\$112,802	\$73,162
06	023	0008.00	Middle	\$70,728	\$87,900	16.15	117.52	\$83,125	\$103,300	\$55,136
06	023	0009.00	Upper	\$70,728	\$87,900	13.66	129.01	\$91,250	\$113,400	\$64,625
06	023	0010.01	Middle	\$70,728	\$87,900	29.83	83.38	\$58,977	\$73,291	\$37,378
06	023	0010.02	Middle	\$70,728	\$87,900	41.62	106.27	\$75,167	\$93,411	\$29,063
06	023	0011.02	Middle	\$70,728	\$87,900	50.13	96.42	\$68,198	\$84,753	\$32,383
06	023	0011.03	Middle	\$70,728	\$87,900	22.72	111.99	\$79,211	\$98,439	\$65,417
06	023	0012.00	Middle	\$70,728	\$87,900	29.66	110.26	\$77,988	\$96,919	\$49,191
06	023	0013.00	Middle	\$70,728	\$87,900	14.55	92.03	\$65,096	\$80,894	\$48,209
06	023	0101.02	Upper	\$70,728	\$87,900	19.10	122.27	\$86,484	\$107,475	\$52,457
06	023	0102.00	Middle	\$70,728	\$87,900	16.93	93.52	\$66,146	\$82,204	\$48,550
06	023	0103.00	Middle	\$70,728	\$87,900	15.51	97.64	\$69,063	\$85,826	\$59,261
06	023	0104.00	Middle	\$70,728	\$87,900	5.47	100.86	\$71,341	\$88,656	\$57,404
06	023	0105.02	Middle	\$70,728	\$87,900	18.08	109.68	\$77,578	\$96,409	\$53,979
06	023	0105.03	Middle	\$70,728	\$87,900	22.31	101.10	\$71,509	\$88,867	\$48,077
06	023	0105.04	Middle	\$70,728	\$87,900	18.57	96.70	\$68,401	\$84,999	\$59,577
06	023	0106.00	Upper	\$70,728	\$87,900	11.52	143.15	\$101,250	\$125,829	\$86,518
06	023	0107.01	Upper	\$70,728	\$87,900	16.20	139.66	\$98,784	\$122,761	\$72,056
06	023	0107.02	Middle	\$70,728	\$87,900	18.74	114.87	\$81,250	\$100,971	\$48,693
06	023	0108.00	Moderate	\$70,728	\$87,900	24.80	76.50	\$54,107	\$67,244	\$45,526
06	023	0109.01	Middle	\$70,728	\$87,900	19.12	95.70	\$67,688	\$84,120	\$42,969
06	023	0109.02	Middle	\$70,728	\$87,900	14.17	119.42	\$84,464	\$104,970	\$61,139
06	023	0110.00	Middle	\$70,728	\$87,900	11.88	91.23	\$64,531	\$80,191	\$53,375
06	023	0111.00	Moderate	\$70,728	\$87,900	13.19	71.39	\$50,495	\$62,752	\$36,858
06	023	0112.00	Middle	\$70,728	\$87,900	11.44	109.86	\$77,708	\$96,567	\$60,827
06	023	0115.01	Middle	\$70,728	\$87,900	6.02	118.83	\$84,053	\$104,452	\$63,504
06	023	0115.02	Middle	\$70,728	\$87,900	31.61	88.17	\$62,364	\$77,501	\$31,250
06	023	0116.00	Moderate	\$70,728	\$87,900	19.15	64.59	\$45,685	\$56,775	\$35,884
06	023	9400.00	Moderate	\$70,728	\$87,900	34.33	74.72	\$52,850	\$65,679	\$29,615
06	023	9901.00	Unknown	\$70,728	\$87,900	0.00	0.00	\$0	\$0	\$0

2024 FFIEC Census Report - Summary Census Population Information

State: 06 - CALIFORNIA (CA)

County: 023 - HUMBOLDT COUNTY

Tract: All Tracts



State Code	County Code	Tract Code	Tract Population	Tract Minority %	Number of Families	Number of Households	Non-Hisp White Population	Tract Minority Population	American Indian Population	Asian/Hawaiian/Pacific Islander Population	Black Population	Hispanic Population	Other Population/Two or More Races
06	023	0001.00	4752	42.34	597	1957	2740	2012	189	297	133	993	400
06	023	0002.00	6020	39.35	1331	2443	3651	2369	222	417	110	1045	575
06	023	0003.00	5520	34.84	1178	2370	3597	1923	156	448	90	703	526
06	023	0004.00	4100	34.32	1021	1514	2693	1407	123	285	53	637	309
06	023	0005.00	3626	37.76	712	1716	2257	1369	144	197	110	571	347
06	023	0006.00	4977	27.35	1153	2041	3616	1361	144	242	55	545	375
06	023	0007.00	5496	26.78	1390	2156	4024	1472	175	267	49	586	395
06	023	0008.00	4868	29.29	1041	2155	3442	1426	129	207	81	553	456
06	023	0009.00	5149	21.36	1458	2240	4049	1100	54	118	39	484	405
06	023	0010.01	2865	34.83	521	1226	1867	998	50	51	89	569	239
06	023	0010.02	3285	42.10	226	934	1902	1383	47	82	154	862	238
06	023	0011.02	5124	32.24	592	1950	3472	1652	142	154	88	850	418
06	023	0011.03	1889	27.63	303	784	1367	522	37	33	39	251	162
06	023	0012.00	5141	37.19	716	1813	3229	1912	138	133	97	1092	452
06	023	0013.00	1433	26.45	372	627	1054	379	42	22	23	148	144
06	023	0101.02	2914	43.65	531	917	1642	1272	704	29	13	202	324
06	023	0102.00	2921	23.49	771	1213	2235	686	154	43	9	231	249
06	023	0103.00	3496	21.51	833	1415	2744	752	160	26	22	223	321
06	023	0104.00	3814	26.80	904	1411	2792	1022	198	54	27	345	398
06	023	0105.02	5577	25.73	1195	2253	4142	1435	225	95	46	525	544
06	023	0105.03	3858	31.05	697	1478	2660	1198	156	80	52	501	409
06	023	0105.04	3438	25.86	865	1483	2549	889	162	53	16	346	312
06	023	0106.00	1849	16.93	534	769	1536	313	27	18	7	112	149
06	023	0107.01	4341	29.30	1103	1704	3069	1272	183	137	67	554	331
06	023	0107.02	2570	26.38	592	1013	1892	678	69	75	14	281	239
06	023	0108.00	4910	33.18	1102	1818	3281	1629	314	45	46	870	354
06	023	0109.01	4725	37.69	1081	1816	2944	1781	112	71	30	1246	322
06	023	0109.02	4074	21.50	1090	1643	3198	876	139	29	12	323	373
06	023	0110.00	4625	27.59	1219	1878	3349	1276	114	61	9	792	300
06	023	0111.00	4724	27.52	1013	1909	3424	1300	142	40	59	692	367
06	023	0112.00	3275	19.85	903	1331	2625	650	45	25	13	342	225
06	023	0115.01	2474	25.38	452	935	1846	628	29	20	36	339	204
06	023	0115.02	1638	21.00	243	653	1294	344	25	23	7	131	158
06	023	0116.00	3822	24.83	835	1525	2873	949	101	51	33	460	304
06	023	9400.00	3173	91.77	713	1030	261	2912	2603	3	1	131	174
06	023	9901.00	0	0.00	0	0	0	0	0	0	0	0	0